## The Employee Ownership Foundation Economic Performance Survey Summary 2000 – 2015

QUESTION	<u>2000</u> (535	<u>2001</u> (321	2002 (200	2003 (350	<u>2004</u> (375	2005 (400	2006 (426	<u>2007</u> (414	<u>2008</u> (421	<u>2009</u> (429	<u>2010</u> (418	<u>2011</u> (486	2012 (450	2013 (495	2014 (503	2015 (482
	Responses)	responses)	responses)	responses)	responses)	responses)	responses)									
In what year was your ESOP established?	N/A	N/A	N/A	1995.9	1997	1998	1998									
How did your company perform relative to the prior year?	66% Better than prior year	65% Better than prior year	50% Better than prior year	56% Better than prior year	65% Better than prior year	74% Better than prior year	78% Better than prior year	72% Better than prior year	66% Better than prior year	50.9% Better than prior year	33.5% Better than prior year	67.6 % Better than prior year	68.5% Better than prior year	71% Better than prior year	65% Better than prior year	72.14 % Better than prior year
How has the ESOP affected overall productivity of employees?	59% Improved productivity	65% Improved productivity	60% Improved productivity	58% Improved productivity	63% Improved productivity	60.6% Improved productivity	68% Improved productivity	68% Improved productivity	70.5% Improved productivity	65% Improved productivity	63.3% Improved productivity	72.9 % Improved productivity	76% Improved productivity	77% Improved productivity	76% Improved productivity	76.72% Improved productivity
Did revenue increase over prior year?	74% Yes, revenue increased	75% Yes, revenue increased	58% Yes, revenue increased	60% Yes, revenue increased	70% Yes, revenue increased	84% Yes, revenue increased	85% Yes, revenue increased	82% Yes, revenue increased	71% Yes, revenue increased	57.9% Yes, revenue increased	29% Yes, revenue increased	70.2 % Yes, revenue increased	76.2% Yes, revenue increased	78% Yes, revenue increased	70% Yes, revenue increased	77.69% Yes, revenue increased
Did profitability increase over prior year?	67% Yes, profitability increased	63% Yes, profitability increased	47% Yes, profitability increased	59% Yes, profitability increased	64% Yes, profitability increased	74% Yes, profitability increased	77% Yes, profitability increased	72% Yes, profitability increased	66% Yes, profitability increased	50.4% Yes, profitability increased	37% Yes, profitability increased	68.1 % Yes, profitability increased	70.5% Yes, profitability increased	70% Yes, profitability increased	64% Yes, profitability increased	68.94% Yes, profitability increased
Has your company established any employee communications programs?	47% Yes, company has ESOP education program	52% Yes, company has ESOP education program	52% Yes, company has ESOP education program	49% Yes, company has ESOP education program	49% Yes, company has ESOP education program	51% Yes, company has ESOP education program	54% Yes, company has ESOP education program	47% Yes, company has ESOP education program	51% Yes, company has ESOP education program	51.3 % Yes, company has ESOP education program	61% Yes, company has ESOP education program	58.3% Yes, company has ESOP education program	63.8% Yes, company has ESOP education program	64% Yes, company has ESOP education program	64 % Yes, company has ESOP education program	65.22% Yes, company has ESOP education program
Overall, how do you rate your company's decision to establish an ESOP?	85% Good decision	87% Good decision	87% Good decision	88% Good decision	88% Good decision	87.5% Good decision	91% Good decision	89% Good decision	92.4% Good decision	88.2 % Good decision	91% Good decision	92.2% Good decision	93.3% Good decision	94% Good decision	93% Good decision	92.29% Good decision
How did your company perform relative to the major stock indices?	N/A	N/A	71% Better than all three indices	81% Better than all three indices	16% Better than all three indices	51% Better than all three indices	72% Better than all three indices	41% Better than all three indices	50% Better than all three indices	88.5% Better than all three indices	N/A	NA	N/A	N/A	N/A	N/A
If you've received your independent valuation for the year, has your company's stock: increased, decreased, or remained the same?	N/A	59% Increased	79.6% Increased	80% Increased	83% Increased	80% Increased	82.93% Increased									